### Hewlett Packard Enterprise

# SMB-FOCUSED IT SOLUTIONS DESIGNED FOR GROWING SMALL BUSINESSES

Discover new IT solutions designed to work for your small business, leaving you free to focus on your customers. And learn why you can trust your technology to HPE and our expert reseller partners to help you reach your business goals.

Most SMB customers have three main goals around technology. Do these sound familiar to you?

#### 1. Fear-free IT

You don't want to be afraid of technology. Customers are your business, not technology. You expect it to work—to help improve the business not create fear about new technology. You need to grow revenue and the business, so you sometimes need advice on what you need and how to keep it up and running with minimal fuss.

## 2. No worries, your technology is safe and secure

You don't want to worry about your technology being safe and secure. And you don't have the luxury of downtime. You expect vendors to provide a complete solution, one that is rock-solid reliable, protected from cyber threats—backed by the technical support you need without the guesswork hassles and handoffs to multiple support people.

#### 3. Amazingly efficient technology

You need your technology to be efficient. Getting the best return for the money spent—on anything—is vital. You need to know that everything is being fully utilized and not dragging the business down because it's outdated or inefficient. In fact, you'll pay the right price to have the best technology for your business, but you want to do it on your terms and prefer to pay only for what you use.

So, taking our proven track record of providing products and solutions that SMBs love, and combining that with this in-depth knowledge of what customers like you want and need from IT, we developed a portfolio of offerings for SMBs, giving you what you need to succeed. With these SMB-focused and designed solutions, you can focus on customers, knowing your IT needs are taken care of. And you can sleep well at night with 360-degree security, while remaining confident that you are operating with total efficiency.

Check if the document is available in the language of your choice.



#### THE RIGHT SOLUTIONS

We offer a number of validated and preconfigured solutions, built around the uses cases that you need to thrive—and available in a choice of on-premises or hybrid cloud deployment. They are focused on core SMB workloads and designed to help you concentrate on your customers and your business.

#### **SCALABLE STORAGE**

Increase IT efficiency and reduce storage costs with resilient, sharable, and expandable external storage. HPE Small Business Solutions for Scalable Storage come in two configurations so you can choose the right features at the right price point. HPE ProLiant DL360 Gen10 with HPE MSA 1050 is ideal for sites with 50-to-150 users and provides an affordable option for file serving and archival storage for regulatory compliance. HPE ProLiant DL325 with MSA 2052 is perfect for one or more sites with up to 250 users, with more memory and performance, making it suitable for high-performance database serving and storage.

Buy now

HPE ProLiant DL360 Gen10

HPE MSA 1050

HPE ProLiant DL325

MSA 2052

#### **SMALL OFFICE DEPLOYMENT**

Small businesses want to keep IT simple while giving employees the tools they need to thrive. HPE Small Business Solutions for Small Office

<u>Deployment</u> allows customers and partners to deploy a complete office solution quickly and easily. Our newest configuration for HPE Small Business Solutions for Small Office Deployment with Expanded Storage supports up to 100 employees and provides network connectivity with two Aruba 2530 switches and five Aruba iAP303 wireless access points, a ProLiant DL20 Gen10 server, and a StoreEasy 1660 for file storage.



# HYBRID VIRTUALIZATION AND VIRTUALIZATION

Keep the business running by minimizing downtime with the ability to failover between virtual machines. Veeam provides comprehensive VM protection for all workloads on-prem or in the cloud/co-location. Veeam Enterprise Backup & Replication is a recommended option for HPE Small Business Solutions for Virtualization. Veeam provides fast, flexible, and reliable backup and recovery of virtual, physical, and cloud environments from a single management console.





#### **FILE AND BACKUP**

Enhance peace of mind with recommended storage options for archiving and file recovery. HPE RDX Removable Disk Backup System is a reliable, disk-based backup and recovery solution with unmatched portability, fast recovery, and easy integration into HPE Small Business Solutions for File and Backup. HPE StoreEver MSL 1/8 Tape Autoloader meets demanding storage requirements for businesses needing unattended backup, disaster recovery, or archive capability that integrates with HPE Small Business Solutions for File and Backup.

#### THE LAST WORD: FEAR NO IT!

Your customers are the heart of your business, your primary concern. You can trust HPE and our partners to take care of your IT so that you can take care of your customers. When you have the right IT in place, it helps you meet important business goals. IT can help you store and protect data, run the applications your workforce and customers rely on, and connect people with each other and the resources they need to be successful.

Know HPE Small Business Solutions are designed for you.

Make the right purchase decision. Contact our presales specialists.







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